

We improve relationships through communication



Purpur App savchenkoanfisa@gmail.com me@elenazaharova.com

People Avoid Taking

It leads to: unhappy relationships and unsatisfying sex life

- based on a study of 12, 145 respondents
- somewhat impactful, based on a study of 3, 000 respondents

Sexual communication is positively associated with all domains of the sexual function (desire, arousal, orgasm, erection)

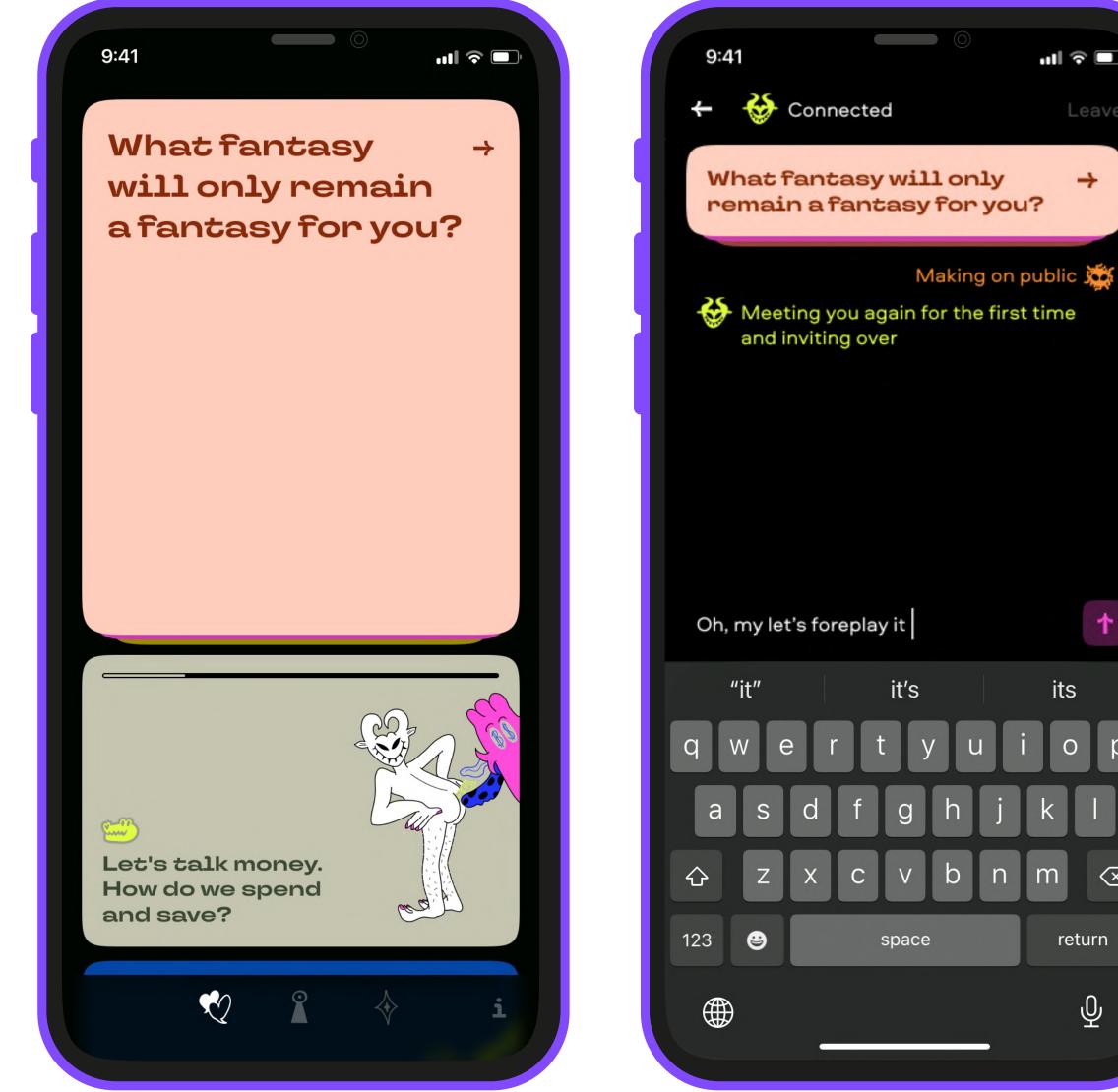
** 58% of respondents have never discussed the importance of "being a caring and respectful sexual partner" with their partners. Yet the majority of respondents who have engaged in such conversations with parents describe them as at least





Solution: A Therapy Game to Talk It Through 9:41 ul 🗟 🗖

- Purpur helps navigate challenging conversations - Provides couples with a communication tool and prevents conflicts - Deepens relationships





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As Simple as This: App Demo Download the App

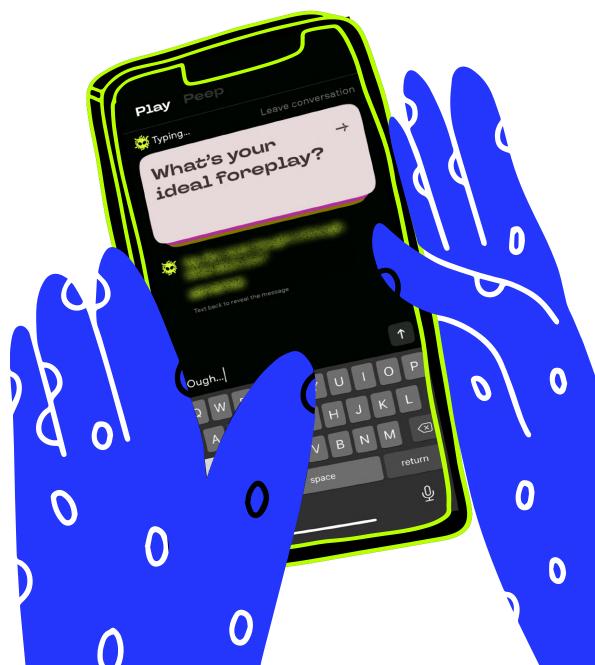
Invite your partner/crush/lover to the App

Answer card-game questions about sex & relationships



What do you miss the most from your previous relationships?

Bond through conversation





Purpur App is Based on our Bestselling Card Games \rightarrow Proven PMF

Growing Demand for Question–Based Therapy Games:

50K copies of paper card games about sex & relationships sold **\$240K** in paper card games revenue in 2022



Purpur App & Competitors



Purpur App

improves relationships without therapy

· affordable • fun to use · doesn't require discipline therapy gamified







Coral helps couples & individuals deepen their connection \$2.5M raised

Evergreen

helps couples grow together and build healthy, lasting relationships

Non-disclosed information on funding



Real

Real reimagines group therapy \$53M raised



Kama.Lab

transforms how people experience pleasure \$3M raised



Purpur Works Because of «Learning by Doing»:

You talk and develop communication skills

You try different roles and experiment

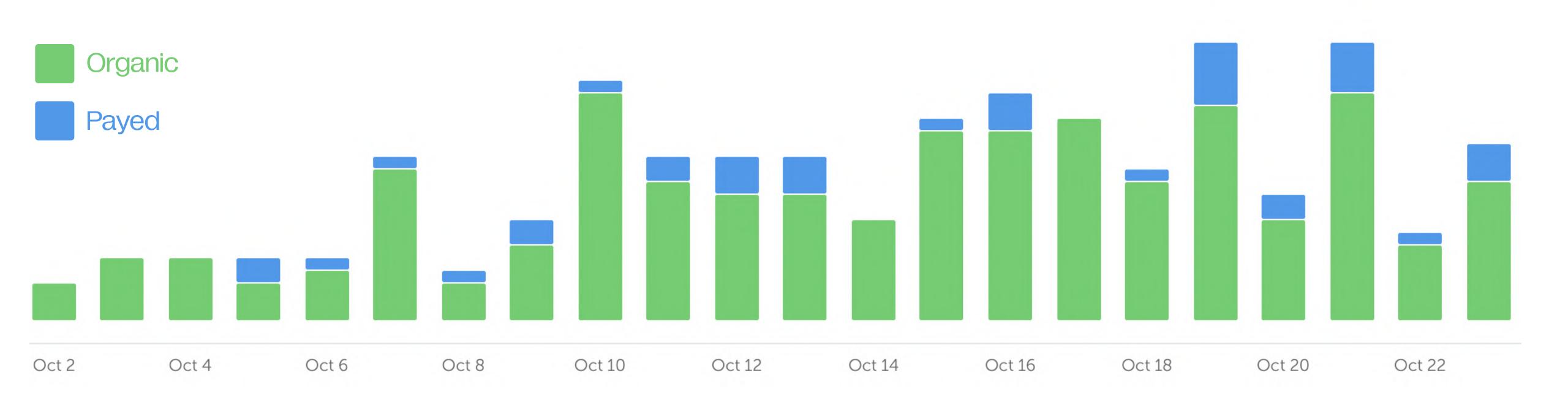
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3 It doesn't require discipline like online-classes

You never get bored. Thanks for gamification



Strong Viral Mechanic is Key to Purpur's Growth. Every User Brings 3 More Users.



Main Acquisition Channels: Collabs, Content & PR

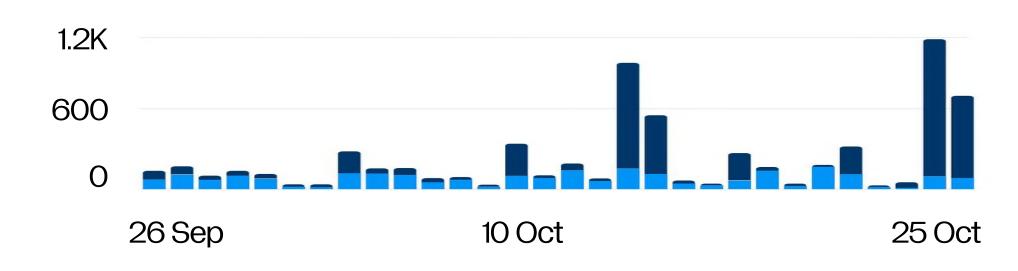
"We-arepregnant" sex: fears and fun facts

PRPR × am

Free installs & brand awareness

Branded therapy passes with progressive brands like sex during pregnancy with Amma.

4,075 accounts reached in the last 30 days 3,860 are non-followers





Shared by bloggers with 100K+ subscribers. For free.

Viral projects focusing on sexual health, consent culture, family planning, etc.





Press Coverage: 363 mln Views in Q4 2022.

yahoo!news **UK Daily News** INDEPENDENT

TikTok's 'virginity testing' obsession proves we're still fixated on the myths of female sexuality



How These Two Founders Created & Monetized A Therapy iPhone App



Launching a sex therapy app during Covid

Product Hunt #3 Product of the Day





Falling in love again with your husband

\$2.36 bln Online Therapy Market is Already Oot There

50% of married couples have tried Purpur gamifies therapy, makings relationship counseling some form of couple counseling at affordable and engaging for least once; 39% of them never start regular therapy because of everyone the cost



We Make Money on App Subscriptions and Consumer GOODS

Projected P & L with different MAU

MAU	Conversion, 4%	Monthly Revenue per user	Churn Rate, 13%	Yearly App Revenue	Yearly In-App Purchase* Revenue	Yearly Operational Cost, incl CAC	Operating profit before tax
300K	12K	\$12.99	1560	\$1,627,387	\$270,000	\$795,000	\$1,102,387
500K	20K	\$12.99	2600	\$2,712,312	\$450,000	\$1,134,000	\$2,028,312

*In-App purchase: card games and sexual wellness cosmetics are products with a high profit marginand are also great for viral marketing.

We are Raising \$600K to reach 500K MAU & \$3.2M in Revenue n2023

2022 - Done

- ✓ Pre-seed round closed
- ✓ PMF proved
- \checkmark Key team members hired: CTO, Lead designer, PR
- V Purpur App launched
- Marketing Strategy tested

We need money to:

- Hire an SMM specialist to build
 - a community and create viral content
 - Produce paper games as a viral marketing tool
 - Hire a project manager to run social campaigns/wild postings, and manage collaborations
- Hire another developer and product manager
 - Attract renowned mental health advisers on board for better brand recognition

On Board:



Anfisa Savchenko

Co-founder, CPO/CMO, Warsaw, Linkedin

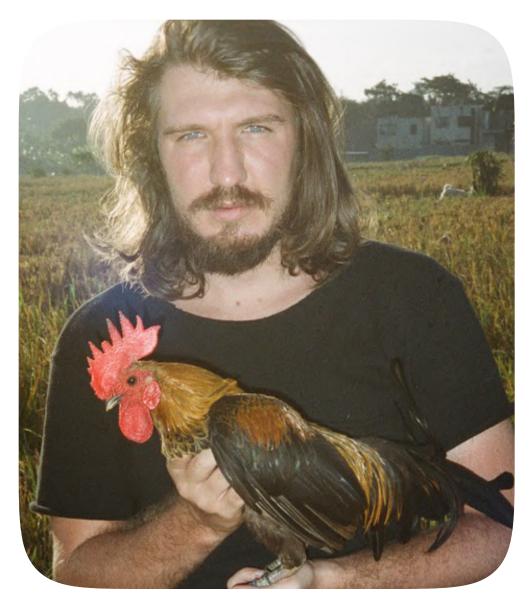
Business Degree of University of London. Ex-Brand Director of the largest FMCG company in Eastern Europe. Dreams of getting Kim Kardashian play Purpur.



Lena Zaharova

Co-founder, CEO, Amsterdam, <u>Linkedin</u>

Journalism Degree & marketing background. Ex-Creative Director of the largest FMCG company in Eastern Europe. Balances speed, vision and trends.



Vitaly Berg CTO, Indonesia (Bali), Linkedin

Ex-Lead Software Engineer of Prisma Lab., one of the top 10 apps in 2016 with over 7.5M downloads and 1M active users. Fast & smart.



Konstantin Siniushin

Purpur's angel investor. Linkedin

> Founder of <u>Untitled</u> <u>Ventures</u>, first investor of <u>the Pure App</u>



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